

# Clinical Trials

## Developing successful partnerships

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# Overview

- Need for a new study
- Which Research Partner to choose?
- Phases of project - benefits of research partners
- Benefits/pitfalls choosing research partner
- Costs

# Claim-driven study design - strategy

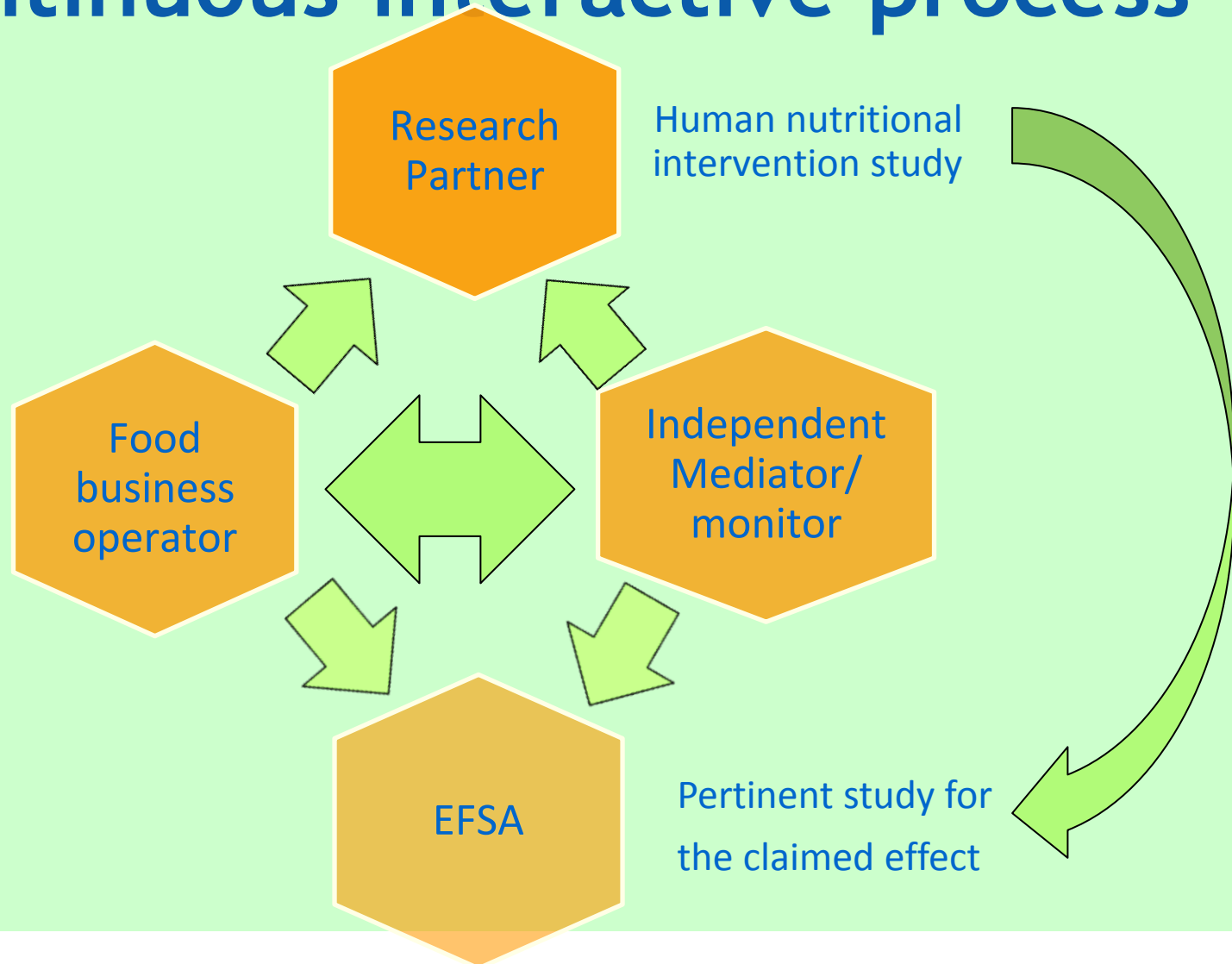
New claim-driven studies required for:

- New ingredient/food
- New ingredient/food - no cause-effect/insufficient evidence
- 'old' ingredient/food - new health benefit
- 'old' ingredient/food - no cause-effect/insufficient evidence

# Which Research Partner?

	University/Academic Hospital	CRO
Clinical study	When within Research Interest	Customised trials
Statistical expertise	Likely?	Likely?
Regulatory expertise	Unlikely	Likely
EFSA mindset	No	Hopefully

# Designing and executing trial - Continuous interactive process

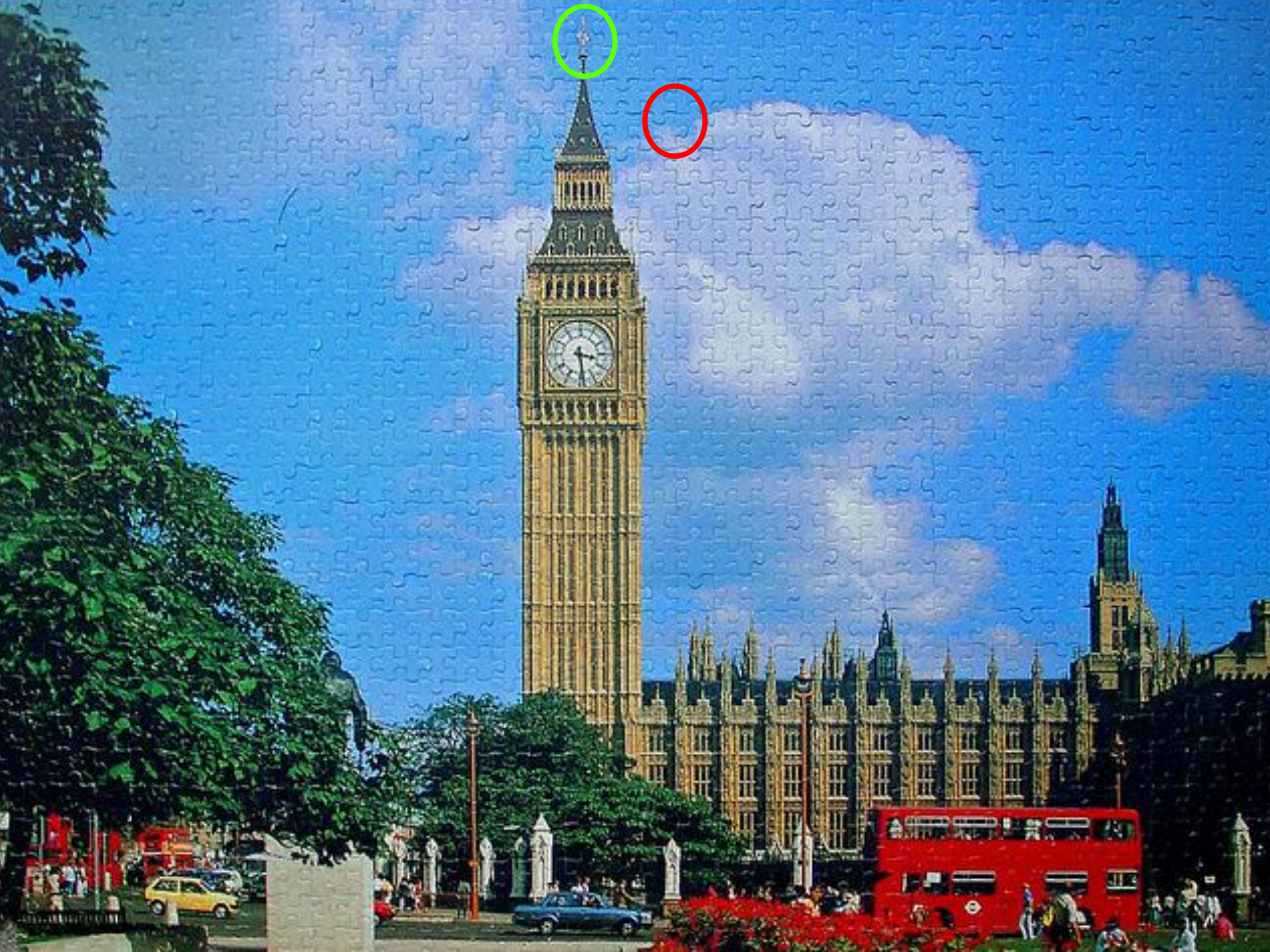














# Benefits of choosing the right trial partner

1.

- Protocol

2.

- Contract, IPR and publication rights

3.

- Recruitment phase

4.

- Execution of the study

5.

- Conclusions and discussions

# 1. Protocol & ethical approval

1. In principle, the protocol should:

- Be based on EFSA requirements & mindset
- Be no different when developed at a university or a CRO
- Ethical approval procedures should not be different

# 1. Protocol

- Study design should preferably allow more than basic statistics
- Validated techniques!!
- Established methods!!

# 1. Ethical approval

However, be aware of the importance of:

- ✓ The rationale of the study
- ✓ Power calculation and sample size determination
- ✓ Randomisation scheme
- ✓ Material and methods section
- ✓ Inclusion and exclusion criteria
- ✓ Time schedule
- ✓ Statistical processing

The applicant of the study has an important verifying role to play.

## 2. Contractual issues

	University	CRO
Contract	<p>Scope</p> <p>Total cost</p> <p>Time Schedule</p> <p>Protocol in annex</p>	<p>Customised trial</p> <p>Total cost</p> <p>Time Schedule</p> <p>Protocol in annex</p>
IPR	<p>Clausule required on IPR</p>	<p>Study propriety of applicant</p>
Publication	<p>Clausule required on publication rights</p>	<p>Applicant to decide</p>

# 3. Recruitment phase

	University	CRO
Recruitment	<p>From doctor's practice, and via advertisement</p> <p>Higher likeliness of recruiting students and/or university personnel (target population!)</p> <p>Problems with recruitment:</p> <ul style="list-style-type: none"> <li>• not enough subjects</li> <li>• long inclusion periods</li> </ul>	<p>Own database with potential study participants</p> <p>Often efficient</p>



## 4. The study in execution

- Typically at a CRO the execution of study is in compliance with quality procedures (however, quality assurance audit often not independent).
- This is not typical for studies performed at **Universities** - requires more intensive reviewing involvement of applicant!

# 4. The study in execution

## Monitoring of data acquisition by Applicant

- Insist on procedure for regular checking of data acquisition during the trial to limit **missing data** (esp. when study has multiple time points).
- Checking **drop-outs** - if drop out rate is high, study should not be ended but recruitment continued -
- ***underpowered study!! - waste of money!***

# 4. Statistical analyses of data

Data set:

- Check for normality of the data
- Check for outliers

# 5. Conclusions and discussions

	University	CRO
Final report	Manuscript	Draft report for approval Final report
Conclusions	Manuscript	Reporting on statistical significance of primary/secondary endpoints
Discussion	Manuscript	During closure meeting

# Main benefits

## 3 Main benefits of choosing a CRO

1. Professional Management of a Customized clinical trial
2. Respecting trial planning (efficient time-keeping)
3. Straightforward reporting of results

## 3 main benefits of choosing a University

1. Scientific discussion on the results
2. Often leading to recommendations for next trials
3. Publication/participation in conferences



# Common pitfalls

- No EFSA-mindset! - HC tailored trial?
- Design (statistical plan) & Power calculation
- Multiple/inappropriate endpoints
- Inappropriately validated techniques/methodologies



# Costs vs. return on investment

- EFSA mindset! - be very challenging to not only get a customized trial but also a tailored study
- Focus!



***Thank you!***



A photograph of a traditional Dutch windmill in a winter landscape. The windmill is dark brown with four white sails, standing on a small island in a canal. The surrounding fields and rooftops are covered in a layer of snow. The sky is a clear, pale blue. The text "Thank you!" is written in a bold, orange, italicized font across the center of the image.

*Thank you!*

A vibrant landscape featuring a large field of colorful tulips in various shades of red, orange, yellow, pink, and purple, arranged in neat rows. In the background, a traditional Dutch windmill stands prominently against a bright blue sky filled with large, fluffy white clouds. The scene is set in a lush green field with some trees and a small building visible in the distance.

*Thank you!*

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